

# ENTJ

***Your life's motto:*** “Everything’s fine. I’m in charge!”

Likes authority, control, and leadership. Long-range thinker, good goal setter, usually rises to top of organizations, influential, good at networking with people, likes new projects, enjoys teaching ambitious people, good manager.

***Your life's challenge:***

Slow down

Focus on details

Tune into other’s needs

***You are especially satisfied with work that:***

Lets you lead, be in control, and organize the operating systems of an organization that reaches its goals on schedule

Lets you engage in long-range strategic planning and creative problem solving

Is done in a well-organized environment with a clear and definite set of guidelines

Challenges you intellectually by letting you work with complex and often difficult problems

Gives you opportunities to meet and interact with other capable, interesting, and powerful people

Gives you the opportunity to advance within the organization

Is exciting, challenging, competitive, and allows you to work in the public eye

Lets you work with other intelligent, creative, ambitious, and goal-oriented individuals

Lets you set and meet goals and keep yourself and others focused on the larger goal while accomplishing all your tasks timely and efficiently

Lets you manage and supervise others

*Some careers you may find particularly satisfying*; this is not a full list of careers, just some possibilities.

**Business Industry**

Executive

Senior manager

Office manager

Administrator

Personnel manager

Telecommunications network integration specialist

New business developer

Manufacturing logistics consultant

Management consultant

Advertising account manager

Marketing executive in radio/TV/cable broadcast

Media planner/buyer

International sales and marketing

Franchise owner

Restaurant and food service manager

Sales manager

Health care administrator

College and university administrator

Managing editor

Theater producer

Police and detective supervisor

Human resources manager

Association manager and adviser

Program director

Project manager

Retail manager

Real estate manager

### **Finance Industry**

Personal finance adviser

Economic analyst

Economist

Mortgage broker

Credit investigator

Stockbroker

Investment banker

International banker

Corporate finance attorney

Treasurer, controller, and chief financial officer

Venture capitalist

### **Consulting/Training Industry**

Business consultant

Management consultant

Educational consultant

Management trainer

Corporate/team trainer

Technical trainer

Employment development specialist

Labor relations manager

Telecommunications security consultant

Legislative assistant

Political consultant

### **Professional Industry**

Attorney, specialty in nonprofit charitable giving or estate planning

Judge

Psychologist

Psychiatrist

Science/social science teacher

Chemical engineer

Biomedical engineer

Environmental engineer

Political scientist

Pathologist

Pilot

## **Technology Industry**

Network and computer systems administrator

Network systems and data communications analyst

Computer and information systems manager

Robotics network manager

Database administrator

Engagement manager