

ESTJ

Your life's motto: "Taking care of business"

Realistic, likes to be in charge, likes results, organized, efficient, good at gathering, organizing, and analyzing factual info., good at deductive reasoning (cause & effect), good decision maker, good at giving orders, and supervising others, likes direct interaction with people, a good CEO.

Your life's challenges:

Be sure to slow down

Consider other people's feelings

Be flexible

You are especially satisfied with work that:

Lets you work systematically, organizing facts, policies, or people

Lets you work on concrete and straightforward assignments with clear specifications

Is measured and evaluated by fair, objective standards

Is done in a friendly environment with other hardworking and conscientious people

Has practical applications and concrete results

Has clear expectations and reporting hierarchy

Lets you be productive by following established procedures and setting and meeting deadlines

Is done in a stable and predictable environment with action and a variety of people

Enables you to be in charge of yourself and others

Lets you make decisions and have a great deal of control and responsibility

Some careers you may find particularly satisfying; this is not a full list of careers, just some possibilities.

Sales/Service Industry

Insurance agent

Sales

Funeral director

Cook

Military officer

Teacher in trade, industrial, and technical

Government employee

Security guard

Sports merchandise/ equipment sales

Pharmaceutical sales

Telecommunication security

Police/probation/corrections officer

Occupational health and safety specialist

Ship captain

Purchasing agent

Aviation inspector

Athletic coach

Athletic trainer

Sales agent in securities and commodities

Underwriter

Credit analyst

Cost estimator

Budget analyst

Police and detective supervisor

Commercial airplane pilot

Flight engineer

Construction and building inspector

Real estate appraiser

Paralegal

Legislative assistant

Insurance adjuster

Court clerk

Hotel manager

Recreational therapist

Sound technician

Technology/Physical Industry

Medical engineer

Auditor

Computer analyst

General contractor

Construction worker

Farmer

Pharmacist

Clinical technician

Technical trainer

EEG technologist

Network and computer systems administrator

Database administrator

Paralegal

Management Industry

Project manager

Officer manager

Property manager

Database manager

Logistics and supply manager

Construction manager

Association manager and adviser

Bank manager/ loan officer

Treasurer, controller, and chief financial officer

Health services administrator

Factory supervisor

Chief information officer

Management consultant

Regulatory compliance officer

Credit analyst

Bill and account collector

Food service and lodging owner

Nursing director

Private sector executive

Professional Industry

Dentist

General medicine physician

Lawyer

Stockbroker

Judge

Teacher of technical/trades

School principal

Civil/mechanical engineer

Industrial engineer

Chief information officer