ESTP

Your life's motto: "Let's get busy!"

Quick thinker and reactor, good at keeping cool under stress, likes interacting with people, curious, observant, good problem solver, risk-taker, loves excitement, realistic, pragmatic.

Your life's challenges:

Think before you act

Consider people's feelings

Follow through on your commitments

You are especially satisfied with work that:

Lets you meet and interact spontaneously with many people

Lets you use your powers of observation and remembering facts

Lets you use your problem-solving abilities

Is active, full of adventure and fun, and allows you to take risks

Lets you respond to unplanned situations

Takes place in an environment without a lot of rules or restrictions

Does not involving organizing yourself according to someone else's standards

Is practical and logical, where you can use your reasoning abilities

Leaves you free to respond to a crisis and work in an expedient manner dealing with pressing issues

Involves real people and things, not theories or ideas

Some careers you may find particularly satisfying; this is not a full list of careers, just some possibilities.

Sales/Service/Action Industry Police officer Firefighter Paramedic Emergency medical technician Investigator Intelligence specialist Criminologist and ballistics expert Probation/corrections officer Real estate agent Exercise physiologist Personal fitness trainer Respiratory therapist Flight attendant Flight instructor Flight engineer Commercial helicopter pilot Sports merchandise sales Ship captain Military officer

Insurance fraud investigator

Insurance adjuster, examiner

Finance Industry

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Personal financial adviser
Auditor
Stockbroker
Banker
Investor
Insurance sales
Budget sales
Budget analyst
Insurance agent/broker
Entertainment/Sports Industry
Sportscaster
News reporter
Promoter
Tour guide and agent
Dancer
Musician
Actor and performer
Bartender
Auctioneer
Professional athlete/coach/umpire
Fitness instructor/trainer
Entertainment agent
Radio and television talk show host

Television camera operator

Studio, stage, and special effects technician

Trades/Hands-on Industry

Carpenter

Blacksmith

Craftsperson/artisan

Farmer

General contractor

Construction worker

Chef/cook

Electrical engineer

Electronics specialist

Technical trainer

Logistics and supply manager

Network integration specialist

Civil engineer

Industrial/mechanical engineer

Surveyor

EEG technologist

Radiological technician

Aircraft mechanic

Marine biologist

Property manager

Systems support operator and installer

Developer of electronic games Lawn service manager Transport coordinator Park naturalist Landscape architect Forester Wilderness adventure leader Chiropractor Teacher in trade, industrial and technical Aviator inspector Professional photographer Airplane dispatcher and air traffic controller Travel agent **Business Industry** Real estate broker/agent Entrepreneur Land developer Wholesaler Retail sales Management consultant Franchise owner Internet marketer Insurance claims examiner Product safety engineer